



TINTRI NAMED A VISIONARY IN THE GARTNER MAGIC QUADRANT FOR GENERAL-PURPOSE DISK ARRAYS

MOUNTAIN VIEW, California, – November 24, 2014 — Tintri Inc., the leading producer of smart storage for virtualization and cloud environments, today announced it has been named a “Visionary” in Gartner Inc.’s 2014 Magic Quadrant for General-Purpose Disk Arrays* for its ability to execute and its completeness of vision. Gartner positioned the company furthest in the Visionary Quadrant for completeness of vision among next generation storage solution providers.

Tintri was created with the bold vision of transforming the storage industry by pioneering a VM-based architecture, which is unique in the industry. Tintri was first to market with VM-level data management, protection, automation and analytics, which fundamentally changed how storage communicates with virtualized infrastructure. The result is smart storage that sees, learns and adapts, enabling IT organizations to focus on virtualized applications and business services instead of managing storage infrastructure. The application-aware storage eliminates planning and complex troubleshooting by providing VM-level visibility, control, insight and agility, with all flash performance.

The Tintri VMstore offers industry-leading storage features such as:

- All flash performance with sub-millisecond latency and VM-level performance visualization across the entire virtualized infrastructure
- Enterprise scale deployments with multi-thousand VM deployment at individual customer sites
- Simplicity of setting up a system in less than 10 minutes and quick set up and tear down of thousands of VMs
- VM-level automation based on PowerShell
- Self-tuning QoS with “no noisy neighbor” issue
- Deep integration with VMware and other hypervisor platforms

We believe these capabilities provide a compelling and feature-rich foundation not only for millions of enterprises interested in using smart storage for virtualized apps and desktop, but also for private clouds deployed in enterprise data centers or hosted by service providers.

Tintri has achieved triple digit quarterly growth year over year. Close to 50 percent of Tintri customers have revenue of more than \$1B. Customers have deployed hundreds of thousands of virtual machines on thousands of Tintri VMstore arrays, storing more than 16 petabytes of user data with 99.999 percent up time. Tintri has trained more than 1200 Tintri Certified Professionals in 32 countries. Tintri is expanding rapidly worldwide fueled by strategic relationships with technology partners and a growing channel network.



“Profound changes are taking place in the data center and the cloud,” said Ken Klein, chairman and CEO of Tintri. “With majority of the workloads being virtualized and more enterprises looking to expand their cloud operation, there is a strong need for a modern approach to storage. Whether it’s solving customer pains for performance, cost, simplicity or agility, Tintri smart application-aware storage has proven itself a superior choice. We are thrilled to be recognized as a visionary in the Magic Quadrant.”

About the Magic Quadrant

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About Tintri

Tintri builds smart storage that sees, learns and adapts, enabling IT organizations to focus on virtualized applications and business services instead of managing storage infrastructure. Tintri application-aware storage eliminates planning and complex troubleshooting by providing VM-level visibility, control, insight, and agility, with all flash-level performance. Tintri powers hundreds of thousands of virtual machines running business critical databases, enterprise apps, desktops and mobile apps, and private cloud deployments. Tintri helps global enterprises such as AMD, F5 Networks, GE, NEC, NTT, MillerCoors and Time Warner maximize their virtualization and cloud investments.